

March 2014 Monthly traffic update

(0.5%)

International passenger volumes (excluding transit passengers) were 0.5% lower in March 2014 than the previous year. Passenger volumes were impacted by the early Easter, which was at the end of March in 2013 compared to mid-April in 2014.

(13.5%)

Monthly visitor arrivals from Australia were down 13.5% in March 2014. The decrease was related to the later timing of Easter and school holidays. School holidays in some Australian states are timed to coincide with Easter, and as a result started in April this year compared to March in 2013. This was also the reason for a 22.1% decrease in monthly visitors from the UK in March 2014.

26%

Total international passengers movements at Queenstown Airport continued the recent month-on-month trend and were up 26% on March 2013. The growth continues to be driven by additional capacity on all trans-Tasman airlines servicing Queenstown. In addition Queenstown Airport has announced that it is expecting its busiest winter season ever, which kicks off on 15 June.

13.2%

Visitor arrivals from Germany were up 13.2% in March 2014. March is the 11th consecutive month that we have seen German visitors exceed the prior year's month. Germany is closing in on Japan as the fifth largest source of visitors to Auckland, with 57,212 visitors in the year ended March 2014 versus 59,643 visitors from Japan. There are also other signs of recovery in European travel markets, with visitor arrivals from France up 39.3% in March 2014 and up against the prior year for the 12th consecutive month.

Mar-14	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
AUCKLAND INTERNATIONAL AIRPORT									
Passenger Movements									
International arrivals (excl. Transits)	303,463	309,506	-2.0%	3,003,413	2,864,632	4.8%	3,803,404	3,632,101	4.7%
International departures (excl. Transits)	341,399	338,386	0.9%	2,908,239	2,765,559	5.2%	3,795,649	3,638,544	4.3%
Total international (excl. Transits)	644,862	647,892	-0.5%	5,911,652	5,630,191	5.0%	7,599,053	7,270,645	4.5%
Transit movements	35,758	28,668	24.7%	349,812	333,992	4.7%	454,174	456,340	-0.5%
Total international passengers *	680,620	676,560	0.6%	6,261,464	5,964,183	5.0%	8,053,227	7,726,985	4.2%
Total domestic passengers **	612,618	637,143	-3.8%	5,241,160	5,076,858	3.2%	6,924,839	6,614,225	4.7%
Top 10 arrivals by country of last residence									
New Zealand	116,660	110,454	5.6%	1,362,246	1,305,300	4.4%	1,774,232	1,707,602	3.9%
Australia	62,197	71,938	-13.5%	588,854	563,110	4.6%	748,733	716,231	4.5%
China, People's Republic of	21,576	20,037	7.7%	175,644	162,612	8.0%	226,813	201,886	12.3%
United States of America	20,255	18,381	10.2%	137,573	122,902	11.9%	166,261	149,788	11.0%
United Kingdom	14,668	18,829	-22.1%	138,952	141,360	-1.7%	158,850	162,014	-2.0%
Japan	6,759	7,932	-14.8%	49,553	53,474	-7.3%	59,643	64,388	-7.4%
Germany	5,377	4,749	13.2%	51,859	44,586	16.3%	57,212	49,797	14.9%
Canada	5,100	5,072	0.6%	36,853	35,405	4.1%	42,735	41,382	3.3%
Korea, Republic of	3,955	3,988	-0.8%	33,685	32,139	4.8%	41,804	40,255	3.8%
India	3,355	2,800	19.8%	24,208	21,859	10.7%	32,564	29,444	10.6%
Aircraft Movements									
International aircraft movements	3,826	3,738	2.4%	34,632	33,445	3.5%	45,501	44,110	3.2%
Domestic aircraft movements	9,209	9,943	-7.4%	82,178	83,912	-2.1%	109,098	110,535	-1.3%
Total aircraft movements	13,035	13,681	-4.7%	116,810	117,357	-0.5%	154,599	154,645	0.0%
MCTOW (tonnes) ***									
International MCTOW	363,983	347,386	4.8%	3,286,106	3,096,700	6.1%	4,294,084	4,067,084	5.6%
Domestic MCTOW	166,010	165,008	0.6%	1,423,088	1,377,306	3.3%	1,870,470	1,799,383	4.0%
Total MCTOW	529,994	512,394	3.4%	4,709,193	4,474,006	5.3%	6,164,555	5,866,467	5.1%

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. North Queensland Airports has refined their passenger data for Cairns and Mackay Airports from July 2013, resulting in a restatement of passenger numbers year to date and prior year comparatives. North Queensland Airport has also revised Cairns Airport transit passenger numbers in the December 2013 MTU for all months of the 2013 financial year due to an error in their data. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. ** Estimation using best available data. *** Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

Mar-14

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QUEENSTOWN AIRPORT
Passenger Movements

Total international passengers	23,651	18,764	26.0%	252,550	197,614	27.8%	296,650	227,072	30.6%
Total domestic passengers	89,591	91,713	-2.3%	741,059	757,805	-2.2%	940,458	960,319	-2.1%

Aircraft Movements

International aircraft movements	174	140	24.3%	1,972	1,544	27.7%	2,342	1,798	30.3%
Domestic aircraft movements	762	830	-8.2%	6,904	7,304	-5.5%	9,002	9,408	-4.3%
Total aircraft movements	936	970	-3.5%	8,876	8,848	0.3%	11,344	11,206	1.2%

CAIRNS AIRPORT
Passenger Movements

International Passengers movements (excl. Transits)	40,608	46,065	-11.8%	407,648	439,252	-7.2%	523,330	562,278	-6.9%
Transit movements	8,742	9,767	-10.5%	78,178	83,866	-6.8%	106,319	113,372	-6.2%
Total international passengers	49,350	55,832	-11.6%	485,826	523,118	-7.1%	629,649	675,650	-6.8%
Total domestic passengers	281,510	273,327	3.0%	3,015,739	2,868,094	5.1%	3,922,298	3,752,612	4.5%

Aircraft Movements

International aircraft movements	548	596	-8.1%	5,310	5,538	-4.1%	7,060	7,364	-4.1%
Domestic aircraft movements	2,923	3,041	-3.9%	29,308	28,783	1.8%	39,000	38,161	2.2%
Total aircraft movements	3,471	3,637	-4.6%	34,618	34,321	0.9%	46,060	45,525	1.2%

MACKAY AIRPORT
Passenger Movements

Total Domestic passengers	84,213	97,959	-14.0%	823,517	883,641	-6.8%	1,115,902	1,183,177	-5.7%
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Aircraft Movements

Domestic aircraft movements	1,113	1,221	-8.8%	10,415	10,726	-2.9%	14,023	14,321	-2.1%
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